



सत्यमेव जयते  
Ministry of Electronics and IT (MeitY)  
Government of India



**Software Technology Parks of India (STPI)**  
An Autonomous Society of Ministry of Electronics and IT (MeitY)  
Government of India

**Request For Proposal (RFP)**

To Setup BPO/ITES operations for around 3700 seats across NER<sup>#</sup> under

**North East BPO Promotion Scheme (NEBPS)**

**Creating IT Jobs Near You**

RFP Ref. No. STPI/HQ/PDC/09/31/6

**The North East BPO Promotion Scheme (NEBPS)** envisages to provide following financial supports in the form of Viability Gap Funding to eligible companies for promotion of BPO operations in the North East Region, during the remaining period of 12th Five Year Plan i.e., up to 31.03.2017:

- (i) **Capital Support (with 5% Performance Bank Guarantee):** Up to 50% of one time expenditure incurred on admissible items with ceiling of ₹ 1 Lakh/Seat.
- (ii) **Training Support:** Up to 50% of training expenses with cap of ₹ 6000/- per employee.
- (iii) **Special Incentives (% of eligible capital support):** For units providing employment beyond target (5% to 10%), encouraging employment to women (up to 7.5%) and persons with disability (2%) and promoting local entrepreneurs through consortium (5%).  
(No Bank Guarantee is required for Training support and Special Incentives)

**# NER Stands for North East Region i.e., States of Assam, Arunachal Pradesh, Manipur, Meghalaya, Mizoram, Nagaland, Sikkim and Tripura**

**Till last round of bidding, about 1,300 seats were allocated.**

**Bidding Process**

STPI invites RFP for implementation of North East BPO Promotion Scheme (NEBPS) in sealed envelope from any Indian company, either as a single entity or as a consortium who meet certain eligibility criteria which inter-alia include the following:

- (i) Must be registered in India under The Companies Act, 1956 or The Companies Act 2013 (as amended till date), as applicable.

- (ii) Should have achieved a minimum average annual turnover during the last 3 financial years, as per number of seats applied for, detailed as under:

S. No.	Number of seats/Bidder	Minimum average annual turnover of last 3 FYs (₹ in Crore)
1	50	1
2	Up to 100	2
3	Up to 500	5
4	Up to 1000	10
5	Up to 1500	15

OR

An entrepreneur or Society (registered under Society registration Act 1860) can form a Consortium with an Indian Company which is able to fulfil the above financial eligibility criteria.

The detailed RFP document of the North East BPO Promotion Scheme (NEBPS) may be downloaded from [www.stpi.in](http://www.stpi.in), [www.meity.gov.in/nebps](http://www.meity.gov.in/nebps), [www.guwahati.stpi.in](http://www.guwahati.stpi.in) and <https://eprocure.gov.in>

**Important Dates:**

RFP Issue Date : 26.08.2016  
Pre-Bid Meeting Date : 09.09.2016 (11AM at STPI-HQ)  
Bid Submission Start Date : 26.09.2016  
Bid Submission Last Date : 29.09.2016 (3 PM)  
Bid Opening Date : 29.09.2016 (3:30 PM or any subsequent date/time)

Email - [nebps@stpi.in](mailto:nebps@stpi.in)

**Note:** STPI reserves the right to cancel this advertisement and/or invite afresh with or without amendments to this invitation, without liability or any obligation for such request for application and without assigning any reason. Information provided at this stage is indicative and STPI reserves the right to amend/add further details in the document.